

THE INVESTMENT L FUNDS INSTITUTE D OF CANADA

L'INSTITUT DES FONDS D'INVESTISSEMENT DU CANADA

IFIC Monthly Investment Fund Statistics – November 2020 Mutual Fund and Exchange-Traded Fund Assets and Sales

December 18, 2020 (Toronto) – The Investment Funds Institute of Canada (IFIC) today announced investment fund net sales and net assets for November 2020.

Mutual fund assets totalled \$1.75 trillion at the end of November 2020. Assets increased by \$104.0 billion or 6.3% compared to October 2020. Mutual funds recorded net sales of \$6.2 billion in November 2020.

ETF assets totalled \$250.1 billion at the end of November 2020. Assets increased by \$18.0 billion or 7.7% compared to October 2020. ETFs recorded net sales of \$3.2 billion in November 2020.

Asset Class	Nov. 2020	Oct. 2020	Nov. 2019	YTD 2020	YTD 2019
Long-term Funds					
Balanced	2,761	1,171	803	(2,133)	884
Equity	3,829	(3)	(1,151)	3,354	(12,616)
Bond	250	1,775	1,369	13,686	17,647
Specialty	414	616	616	5,449	6,371
Total Long-term Funds	7,253	3,559	1,636	20,357	12,287
Total Money Market Funds	(1,060)	(167)	595	3,261	1,759
Total	6,193	3,393	2,231	23,618	14,046

Mutual Fund Net Sales/Net Redemptions (\$ Millions)*

Mutual Fund Net Assets (\$ Billions)*

Asset Class	Nov. 2020	Oct. 2020	Nov. 2019	Dec. 2019
Long-term Funds				
Balanced	859.6	812.6	820.9	821.8
Equity	573.5	522.0	531.5	532.5
Bond	243.4	238.6	217.5	218.2
Specialty	34.0	32.1	26.6	27.3
Total Long-term Funds	1,710.4	1,605.3	1,596.6	1,599.8
Total Money Market Funds	35.7	36.9	30.2	30.6
Total	1,746.1	1,642.1	1,626.8	1,630.4

* Please see below for important information regarding this data.

ETF Net Sales/Net Redemptions (\$ Millions)*

Asset Class	Nov. 2020	Oct. 2020	Nov. 2019	YTD 2020	YTD 2019
Long-term Funds					
Balanced	202	193	93	1,724	1,684
Equity	2,012	1,290	1,774	21,854	8,059
Bond	975	242	1,519	9,980	10,446
Specialty	186	88	361	1,830	1,117
Total Long-term Funds	3,375	1,813	3,748	35,388	21,306
Total Money Market Funds	(171)	154	258	2,214	2,049
Total	3,204	1,967	4,006	37,602	23,355

ETF Net Assets (\$ Billions)*

Asset Class	Nov. 2020	Oct. 2020	Nov. 2019	Dec. 2019
Long-term Funds				
Balanced	6.8	6.2	4.7	4.9
Equity	153.6	138.1	123.4	126.2
Bond	77.9	76.0	64.5	65.9
Specialty	5.0	5.0	3.6	3.7
Total Long-term Funds	243.4	225.3	196.1	200.6
Total Money Market Funds	6.7	6.9	3.9	4.5
Total	250.1	232.1	200.1	205.1

* Please see below for important information regarding this data.

IFIC direct survey data (which accounts for approximately 86% of total mutual fund industry assets) is complemented by data from Investor Economics to provide comprehensive industry totals.

IFIC makes every effort to verify the accuracy, currency and completeness of the information; however, IFIC does not guarantee, warrant, represent or undertake that the information provided is correct, accurate or current.

* Important Information Regarding Investment Fund Data:

- 1. Mutual fund data is adjusted to remove double counting arising from mutual funds that invest in other mutual funds.
- 2. ETF data is not adjusted to remove double counting arising from ETFs that invest in other ETFs.
- 3. The Balanced Funds category includes funds that invest directly in a mix of stocks and bonds or obtain exposure through investing in other funds.
- 4. Mutual fund data reflects the investment activity of Canadian retail investors.
- 5. ETF data reflects the investment activity of Canadian retail and institutional investors.

About IFIC

The Investment Funds Institute of Canada is the voice of Canada's investment funds industry. IFIC brings together 150 organizations, including fund managers, distributors and industry service organizations, to foster a strong, stable investment sector where investors can realize their financial goals. By connecting Canada's savers to Canada's economy, our industry contributes significantly to Canadian economic growth and job creation. To learn more about IFIC, please visit <u>www.ific.ca</u>.

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